

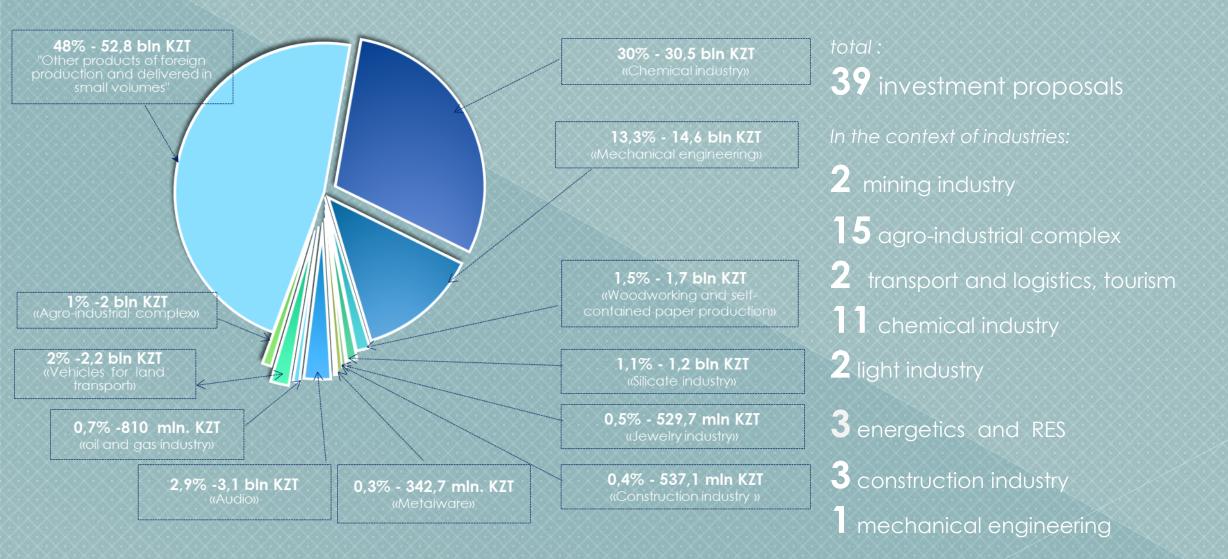
### **Investment proposals** of North Kazakhstan region

Invest in

Kazakhstan

orth

Region



The Imports to the North Kazakhstan region in 2016 year equaled 109,4 bln KZT

## Agro-industrial complex

### Investing in buckwheat growing and processing



### **Market conditions**

- stimulation of buckwheat cultivation development in the region
- increase of export potential to foreign markets, including Russia, Kyrgyzstan, Armenia, China, etc. (up to 70%)
- main product packaged buckwheat
- buckwheat is considered to be one of the best dietary products and components of baby food
- > satisfaction of people's needs for ecologically clean and quality products
- > growing own raw materials for production
- cost of buckwheat in the world market is 130 KZT per kg

- low utility tariffs: electricity 15.51 KZT/kWh (VAT included), thermal energy - 5769.77 KZT /Gcal (VAT included)
- Iand grants
- > subsidizing the purchase of machinery and equipment 50%
- provision of infrastructure at the expense of the state



- > return of 30% of the funds spent at the conclusion of the investment contract
- > implementation period 2 years
- Planned capacity 20 thous. tons of packaged packaged buckwheat groats per year
- > estimated cost of the project 4,5 bln. KZT
- > creation of at least 60 new jobs
- > the region's need for buckwheat is 1139 tons per year

## Investing in deep processing grain plant construction



### **Market conditions**

- the main branch of the economy is gro-industrial complex
- 4 mln. 375 thous. ha are occupied by grain, oilseeds and fodder crops

annually more than 5 mln. tons of grain crops are produced, 20% (1 mln. tons) are processed, while 1.5 mln. tons are exported by grain, 150 thous. tons by flour

- the final products of processing consist of more than 20 items, including biofuel, fertilizers, feed additives, starch, etc.
- the cost of grain in the world market 55 672 KZT per ton
- the region's need for bread is 40264.1 tons per year

- low utility tariffs: electricity 15.51 KZT/kWh (VAT included), thermal energy - 5769.77 KZT/Gcal (VAT included)
- subsidizing the purchase of machinery and equipment 50%
- provision of infrastructure at the expense of the state



- return of 30% of the funds spent at the conclusion of the investment contract
- > implementation period 3 years
- > planned capacity 250 thous. tons per year
- estimated cost of the project 70-80 bln. KZT
- > creation of at least 250 new jobs

### Investing in vegetables canning plant in the region

Invest in North Kazakhstan Region

### **Market conditions**

- 70% of vegetables are exported in unprocessed form
- entrance to domestic and foreign markets
- planting acreage of leguminous crops is 130.5 thous. ha
- in 2016 122,7 thous. tons of legumes were gathered: peas 21,8 thous. tons, chickpeas - 0,3 thous. tons, lentils - 100,2 thous. tons, others - 0,4 thous. tons
- yield: 17.7 centners per ha (peas), 11 centners per ha (chickpeas), 13 centners per ha (lentils), 7.5 centners per ha (others)
- there is a possibility of construction own plant for tin plate production exists, which is used in canned food production



- Iow utility tariffs: electricity 15.51 KZT/kWh (VAT included), thermal energy 5769.77 KZT/Gcal (VAT included)
- > return of 30% of the funds spent at the conclusion of the investment contract
- > land grants
- subsidizing the purchase of machinery and equipment 50%
- provision of infrastructure at the expense of the state

### Investing in sugar plant construction

#### Invest in North Kazakhstan Region

### **Market conditions**

- entrance to domestic and foreign markets
- client potential is 6,6 mln. people in the area of 5 hours drive
- current sugariness 23,44%
- satisfaction of people's needs for ecologically clean and quality products
- reduction of import dependence
- the cost of sugar in the world market 110 KZT per kg

- low utility tariffs: electricity 15.51 KZT /kWh (VAT included), thermal energy - 5769.77 KZT Gcal (VAT included)
- creation of more than 100 new jobs
- > return of 30% of the funds spent at the conclusion of the investment contract
- Iand grants
- subsidizing the purchase of machinery and equipment 50%



- > provision of infrastructure at the expense of the state
- > implementation period 2 years
- > estimated cost of the project 3-4 bln. KZT
- > planned capacity 10 thous. tons per year
- > assignment of not less than 6 ha land plot

# Investing in construction of a compound feed plant with a grain storage facility

Invest in North Kazakhstan Region

#### **Market conditions**

- the main branch of the economy is gro-industrial complex.
- 4 mln. 375 thous. ha are occupied by grain, oilseeds and fodder crops
- the region's need for compound feed is 678 thous. tons, including complete feed, feed concentrates, fodder mixtures and protein vitamin mineral additives
- annually more than 5 mln. tons of grain crops are produced, 20% (1 mln. tons) are processed, while 1.5 mln. tons are exported by grain, 150 thous. tons by flour
- > entrance to domestic and foreign markets, including CIS, PRC, etc.
- the cost of grain in the world market 55 672 KZT per ton

- $\succ$  return of 30% of the funds spent at the conclusion of the investment contract  $\triangleright$  instr
- > land grants
- ➤ subsidizing the purchase of machinery and equipment 50%
- > provision of infrastructure at the expense of the state



- > production capacity 10-12 thous. tons per year
- $r_{act}$  > installation area 20 thous. sq. m.
  - payback period 7 years
  - ➢ estimated cost of the project − 280 mln. KZT
  - $\succ$  creation of 18 new jobs

### Investing in a salt processing plant construction

Invest in North Kazakhstan Region

### Market conditions

- 3 deposits of salt "Zhaksytuz", "Zhamantuz" and "Teke" with reserves of highquality salt of about 60.5 mln. tons
- entrance to domestic and foreign markets, also through the Trans-Siberian Railway (Kostanay, Akmola and Pavlodar regions of the RK, Kurgan, Tyumen and Omsk regions of the RF, PRC)
- satisfaction of people's need for white salt, fodder salt ("licking"), tableted salt and medicinal bath salts
- reduction of import dependence
- > the cost in the world market- 30 thous. KZT/tn, white salt 39,7 thous. KZT/tn

- Iow utility tariffs: electricity 15.51 KZT/kWh (VAT included), thermal energy 5769.77 KZT/Gcal (VAT included)
- return of 30% of the funds spent at the conclusion of the investment contract
- Iand grants
- subsidizing the purchase of machinery and equipment 50%
- provision of infrastructure at the expense of the state



- > creation of more than 30 new jobs
- $\succ$  implementation period 5-6 years
- > estimated cost of the project 1 bln. KZT
- > planned capacity 300 thous. tons of salt per year
- > assignment of not less than 3 ha land plot

## Investing in pig-breeding farm construction per 1000 heads



#### **Market conditions**

- there are great opportunities for processing with the release of quality delicacies from ecologically clean raw materials
- the development of livestock farming is facilitated by the availability of fodder resources, including fodder obtained during grain crops processing
- > expected annual export of pork meat in the region 20 thous. tons
- being at the intersection of transport routes, the region can become a reliable point for the direction of products both in the RK, also in the RF, PRC and others.
- he cost of pork meat in the world market is 1313 KZT per kg

- low utility tariffs: electricity 15.51 KZT/kWh (VAT included), thermal energy - 5769.77 KZT/Gcal (VAT included)
- return of 30% of the funds spent at the conclusion of the investment contract
- Iand grants
- subsidizing the purchase of machinery and equipment 50%
- provision of infrastructure at the expense of the state



- > payback period 4 years
- capacity 6 thous. tons of pork meat per year, 42 thous. tons of fattening livestock per year
- estimated cost of the project 300 mln. KZT
- > creation of more than 60 new jobs

### Investing in sausage products production

Invest in North Kazakhstan Region

### **Market conditions**

- there are great opportunities for processing with the release of quality delicacies from ecologically clean raw materials
- the development of livestock farming is facilitated by the availability of fodder resources, including fodder obtained during grain crops processing
- the expected annual export of meat and meat products from beef 60 thous. tons, pork - 20 thous. tons, mutton - 360 thous. tons in the region
- entrance to domestic and foreign markets, also through the Trans-Siberian Railway
- the volume of beef production in 2016 is 24.8 thous. tons
- the cost of beef in the world market is 1318 KZT per kg, mutton 1595 KZT per kg, pork 1313 KZT per kg

- low utility tariffs: electricity 15.51 KZT/kWh (VAT included), thermal energy -5769.77 KZT/Gcal (VAT included)
- working projects for electrical equipment and electric lighting, ventilation, water supply and sewerage, external sewerage, architectural and construction part are in presence



- > land plot and part of the infrastructure are available
- > payback period 5 years
- capacity 9 thous. tons of finished product per year
- > estimated cost of the project 350 mln. KZT
- > creation of 70 new jobs

### Investing in poultry factory construction

Invest in North Kazakhstan Region

### **Market conditions**

- entrance to domestic and foreign markets (CIS, PRC)
- > bioproducts are highly valued by consumers and are in great demand
- > the expected annual export of chicken eggs to China is 3 mln. pieces
- 100% supply of fodder
- > 4 mln. 375 thous. ha are occupied by grain, oilseeds and fodder crops
- > annually more than 5 mln. tons of grain crops are produced
- > the cost of chicken meat in the world market is 791,5 KZT per kg

- low utility tariffs: electricity 15.51 KZT/kWh (VAT included), thermal energy - 5769.77 KZT/Gcal (VAT included)
- return of 30% of the funds spent at the conclusion of the investment contract
- subsidizing the purchase of machinery and equipment 50%
- provision of infrastructure at the expense of the state



- payback period 3 years
- capacity 15 mln. eggs per year, 18 thous. birds per year
- creation of at least 42 new jobs
- estimated cost of the project 1,1 bln. KZT

### Investing in pig-breeding complex construction

Invest in North Kazakhstan Region

### Market conditions

- as meat is exported just in unprocessed form, there are great opportunities for processing with the release of quality delicacies from ecologically clean raw materials
- the development of livestock farming is facilitated by the availability of fodder base, including fodder obtained during the processing of grain crops due to "Biohim" JSC
- expected annual export of pork meat in the region 20 thous. tons.
- entrance to domestic and foreign markets, also through the Trans-Siberian Railway
- the cost of pork meat in the world market is 1313 KZT per kg

#### **Economic prerequisites**

- the area of the complex is 395.4 thous. sq. m., production facilities 141.1 thous. sq. m.
- the complex is fully equipped and has 4 buildings of a reproductive farm and 4 cases of growth and fattening with a sanitary and food intake, there is an artificial insemination station



➤ payback period – 5 years

- capacity 5 thous. tons of pork meat per year, 50 thous. tons of fattening livestock per year
- > estimated cost of the project 585 mln. KZT
- > creation of 70 new jobs
- > there is an operating ECI, including railway

### Investing in potato processing plant construction

Invest in North Kazakhstan Region

### **Market conditions**

- being at the intersection of transport routes, the region can become a reliable point for the direction of products both in the RK, and in the RF, the PRC, and others
- annually in the region is grown about 530 thous. tons of potatoes (consumption 10%)
- favorable climatic conditions for growing potatoes
- production of ecologically clean products without GMO
- 100% supply with raw materials, due to local peasant and farmer households, as well as the population
- the cost in the world market 276 KZT per kg

- low utility tariffs: electricity 15.51 KZT/kWh (VAT included), thermal energy - 5769.77 KZT/Gcal (VAT included)
- return of 30% of the funds spent at the conclusion of the investment contract
- subsidizing the purchase of machinery and equipment 50%
- provision of infrastructure at the expense of the state



- creation of at least 45 new jobs
- implementation period 1,5 years
- payback period 5 years
- assignment of not less than 20 ha land plot
- estimated cost of the project 1 bln. KZT

### Investing in dairy products production plant

Invest in North Kazakhstan Region

### **Market conditions**

- entrance to domestic and foreign markets, also through the Trans-Siberian Railway (Kostanay, Akmola and Pavlodar regions of the RK, Kurgan, Tyumen and Omsk regions of the RF, PRC)
- client potential is 6,6 mln. people in the area of 5 hours drive
- the region's need for cheese products is 1309.9 tons per year
- production of ecologically clean products without GMO
- 100% supply with raw materials, at the expense of local peasant and farming enterprises
- the average cost of dairy products in the world market is 2081 KZT per kg
- (hard cheeses, cottage cheese, yoghurt)

- Iow utility tariffs: electricity 15.51 KZT/kWh (VAT included), thermal energy 5769.77 KZT/Gcal (VAT included)
- return of 30% of the funds spent at the conclusion of the investment contract
- subsidizing the purchase of machinery and equipment 50%
- provision of infrastructure at the expense of the state



- > estimated cost of the project 100 mln. KZT
- > capacity 10-15 kg of cheese per day
- creation of at least 20 new jobs

## Investing in construction of tomatoes and cucumbers growing greenhouse complex



### **Market conditions**

- entrance to domestic and foreign markets, also through the Trans-Siberian Railway (Kostanay, Akmola and Pavlodar regions of the RK, Kurgan, Tyumen and Omsk regions of the RF, PRC)
- client potential is 6,6 mln. people in the area of 5 hours drive
- > 70% of vegetables are exported in unprocessed form
- satisfaction of the people's need for ecologically clean and quality products
- reduction of import dependence

- Iow utility tariffs: electricity 15.51 KZT/kWh (VAT included), thermal energy 5769.77 KZT/Gcal (VAT included)
- return of 30% of the funds spent at the conclusion of the investment contract
- provision of infrastructure at the expense of the state



- $\succ$  implementation period 2 years
- > estimated cost of the project 5-8 bln. KZT
- ➢ planned capacity − 7000 tons
- > assignment of not less than 20 ha land plot

### Investing in commercial lake-fish farm



### **Market conditions**

- there are 426 reservoirs and areas most promising for fishing in the region, 161 in the reserve fund
- fish production volume in 2016 was 770 tons, processed 324 tons (final products - smoked, salted, dried fish and preserves)
- the main priority in the valuable fish species cultivation is the reproduction primarily of whitefish and carp fish
- ciscos gaining commercial weight for 1 season, and its cultivation is possible in shallow water bodies, including the remaining 161 reserve water bodies
- creation of the farm is planned to be organized on the basis of the RSBSE "Petropavlovsk Fish Farm"



- return of 30% of the funds spent at the conclusion of the investment contract
- provision of infrastructure at the expense of the state
- Iand grants

- Iow utility tariffs: electricity 15.51 KZT/kWh (VAT included), thermal energy -5769.77 KZT/Gcal (VAT included)
- > payback period 5 years
- > estimated cost of the project 1 600 mln. KZT
- > proposed equipment of Poland and Germany production

## Investing in greenhouse growing flowers construction



### **Market conditions**

- > 100% providing the local population with quality and popular kinds of flowers for creating exquisite interiors
- the volume of flowers import to the region for decorative purposes in 2016 amounted to 560 mln. KZT
- > floral business is among the five most popular types of business in the world
- import substitution
- minimum environmental risks

- low utility tariffs: electricity 15.51 KZT/kWh (VAT included), thermal energy -5769.77 KZT/Gcal (VAT included)
- return of 30% of the funds spent at the conclusion of the investment contract
- Iand grants
- provision of infrastructure at the expense of the state



- > creation of at least 28 new jobs
- estimated cost of the project 360 mln. KZT
- payback period 2,5 years

## Investing in fish processing and canning plant construction

Invest in North Kazakhstan Region

### **Market conditions**

- satisfaction of the people's needs for fish products
- production volume in 2016 770 tons, processed 324 tons of fish (final products smoked, salted, dried fish and preserves)
- there are 426 reservoirs and areas most promising for fishing in the region . 161 are in the reserve fund
- entrance to domestic and foreign markets and markets of border regions of the Russian Federation
- enterprises engaged in fish breeding and processing are very promising and socially significant for the region

- Iow utility tariffs: electricity 15.51 KZT/kWh (VAT included), thermal energy 5769.77 KZT/Gcal (VAT included)
- return of 30% of the funds spent at the conclusion of the investment contract
- Iand grants
- provision of infrastructure at the expense of the state
- subsidizing the purchase of machinery and equipment 50%



- payback period 3 years
- > estimated cost of the project 48 mln. KZT
- > estimated volume of processing 210 tons per year
- > creation of at least 15 new jobs



### Investing in disposable diapers production



### Market conditions

- production sector development in the region due to the annual growth of the sales market by 10%
- creation new jobs
- increase of tax revenue level
- possibility of export production developing by entering foreign markets, also through the Trans-Siberian Railway
- the annual need for diapers by social protection agencies is more than 1.1 mln. pieces per year, the amount of spent annually budget funds are more than 224 mln. tenge

- low utility tariffs: electricity 15.51 KZT/kWh (VAT included), thermal energy - 5769.77 KZT/Gcal (VAT included)
- Iand grants
- provision of infrastructure at the expense of the state
- subsidizing the purchase of machinery and equipment 50%



- > average price for 1 pc. 100 KZT
- it is possible to produce diapers for other social institutions in the sphere of education, health care, as well as for the population of the North Kazakhstan region and the border regions of Kazakhstan and the Russian Federation (at the same time, the demand will grow 2-3 times)
- > estimated cost of the project more than 500 mln. KZT

# Investing in wool processing with thread manufacturing



#### **Market conditions**

- light industry development in the region
- Iow intra-production costs
- entrance to domestic and foreign markets, also through the Trans-Siberian Railway (Kostanay, Akmola and Pavlodar regions of the RK, Kurgan, Tyumen and Omsk regions of the RF, PRC)
- reduction of import dependence (90% всей пряжи РК импортируется)
- 100% supply of raw materials at the expense of farmers, as well as the population of Kazakhstan
- cost of wool in the world market 220 tenge per kg

- low utility tariffs: electricity 15.51 KZT/kWh (VAT included), thermal energy - 5769.77 KZT/Gcal (VAT included)
- Iand grants
- provision of infrastructure at the expense of the state
- subsidizing the purchase of machinery and equipment 50%



- implementation period 3 years
- payback period 4 years
- > productivity processing of not less than 10 thous. tons per yea
- estimated cost of the project 1,2 bln. KZT
- > creation of at least 95 new jobs

## Transport and logistics

### Investing in transport logistics complex construction

Invest in North Kazakhstan Region

### **Market conditions**

- region borders on the north with three large regions of the Russian Federation - the Kurgan, Tyumen and Omsk regions, in the south with three regions of Kazakhstan - Kostanay, Akmola and Pavlodar regions
- being at the intersection of transport routes, the region can become a reliable point for directing the flow of goods both from China to Russia and in the opposite direction
- due to the reconstruction of the International Airport of Petropavlovsk, the geography of freight destinations is expanding, the transit potential is increasing
- client potential is 6,6 mln. people in the area of 5 hours drive

- Iow utility tariffs: electricity 15.51 KZT/kWh (VAT included), thermal energy 5769.77 KZT/Gcal (VAT included)
- return of 30% of the funds spent at the conclusion of the investment contract
- Iand grants
- provision of infrastructure at the expense of the state



- implementation period 2 years
- > planned capacity 140 thous. tons per year
- > estimated cost of the project 33 bln. KZT
- > creation of at least 200 new jobs



### Investing in tourism with hunting farms development

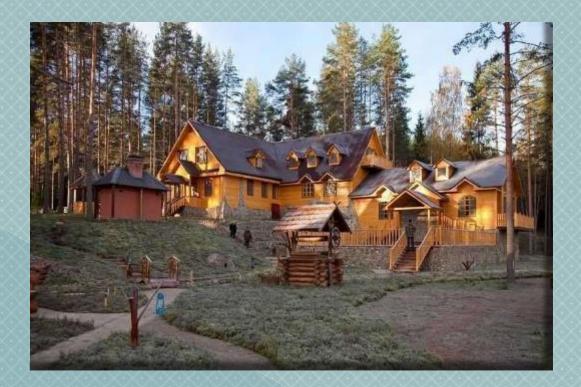
Invest in North Kazakhstan Region

### **Market conditions**

- tourism is one of the most dynamically developing branches of foreign economic activity
- there are 6 state nature reserves, a total area of 467.6 thous. ha (4 the republican value, 2 - regional)
- there are 46 hunting farms, 35 of them are reserved for 18 hunting users, 11 are in the reserve fund
- not fixed hunting farms are located in the steppe zone, the main objects of hunting are fox, hare and roe deer

### **Economic prerequisites**

- under the framework of the project it is planned to open a tourist base with the organization of hunting and fishing in the winter and summer seasons
- it is planned to build 10-12 wooden houses from log houses, a canteen for 50 people and a horse farm for 16 horses for tourism and hunting purposes



- payback period 3,5 years
- creation of at least 26 new jobs
- estimated cost of the project 88 mln. KZT

Iand grants

## Chemical industry

# Investing in plant construction for processing of straw into pulp



### **Market conditions**

- 100% supply of raw materials by domestic agricultural producers
- Implementation of environmentally safe technological process will allow to organize in future manufacture of various grades of paper
- Reduction of import dependence
- Access to domestic and foreign markets, incl. through the Trans-Siberian Railway (Kostanay, Akmola and Pavlodar regions of the RK, Kurgan, Tyumen and Omsk regions of the Russian Federation, PRC)
- The opening of a new production for the region

- Cheap rates for utilities: electricity 15.51 KZT / kWh (VAT included), heat energy - 5769.77 KZT/ Gcal (VAT included)
- > Return of 30% of the funds spent for the investment contract conclusion
- Land grant
- Infrastructure summing up by the state
- Subsidies for the purchase of machinery and equipment 50%



- ➢ Realization period 2 years
- Planned capacity 7 thousand tons of pulp / year
- Cost of the project 2.5 billion KZT
- > Land at least of 1 hectare

## Investing in the production of herbicides, pesticides, insecticides and fungicides

Invest in North Kazakhstan Region

### **Market conditions**

> The only manufacturers in the region are LLP "ZSPS", in Kazakhstan – LLP "KazAzot" and LLP "Kazphosphate"

- In view of agrarian orientation of the region, the demand for this product will be steady
- satisfaction of wants of domestic agricultural producers in quality agrochemical products

Reduction of import dependence
 (In 2016, the import of this product amounted to 2.8 billion tenge)

 Access to domestic and foreign markets, incl. through the Trans-Siberian Railway (Kostanay, Akmola and Pavlodar regions of the RK, Kurgan, Tyumen and Omsk regions of the Russian Federation, PRC)



#### **Economic prerequisites**

The region's agricultural producers annually uses about 46-47 thousand mineral fertilizers and about 3 thousand herbicides, the total value is more than 20 billion tenge

Return of 30% of the funds spent for the investment contract conclusion

Infrastructure summing up by the state

- Guaranteed redemption of products by subsidizing the state 50% of the cost of purchased herbicides and fertilizers
- Cheap rates for utilities: electricity 15.51 KZT / kWh (VAT included), heat energy - 5769.77 KZT/ Gcal (VAT included)

### Investing in the production of organic liquid fertilizer

Invest in North Kazakhstan Region

### **Market conditions**

> The only manufacturers in the region are LLP "ZSPS", in Kazakhstan – LLP "KazAzot" and LLP "Kazphosphate"

- In view of agrarian orientation of the region, the demand for this product will be steady
- satisfaction of wants of domestic agricultural producers in quality agrochemical products
- Reduction of import dependence
- Access to domestic and foreign markets, incl. through the Trans-Siberian Railway (Kostanay, Akmola and Pavlodar regions of the RK, Kurgan, Tyumen and Omsk regions of the Russian Federation, PRC)

- The region's agricultural producers annually uses about 46-47 thousand mineral fertilizers and about 3 thousand herbicides, the total value is more than 20 billion tenge
- Return of 30% of the funds spent for the investment contract conclusion
- Infrastructure summing up by the state



- Capacity 3 million liters / year, 18 thousand birds / year
- Cost 350 million KZT
- Creation of at least of 17 new jobs

### Investing in production of polypropylene bags

Invest in North Kazakhstan Region

### **Market conditions**

- Decrease of the share of import of bags
- Access to domestic and foreign markets, incl. through the Trans-Siberian Railway (Kostanay, Akmola and Pavlodar regions of the RK, Kurgan, Tyumen and Omsk regions of the Russian Federation, PRC)
- The opening of a new production for the region
- Creation of new jobs
- > Increase of the tax collection rate
- Availability of substitution potential in the paper bags segment for construction purposes

- Cheap rates for utilities: electricity 15.51 KZT / kWh (VAT included), heat energy - 5769.77 KZT/ Gcal (VAT included)
- Return of 30% of the funds spent for the investment contract conclusion
- Land grants
- Infrastructure summing up by the state



- Realization period 1,5 years
- Capacity 12 million bags, 600 thousand bigbag / year
- > Cost of the project 700 million KZT

### Investing in the organization of glue production

Invest in North Kazakhstan Region

### **Market conditions**

- Access to domestic and foreign markets, incl. through the Trans-Siberian Railway (Kostanay, Akmola and Pavlodar regions of the RK, Kurgan, Tyumen and Omsk regions of the Russian Federation, PRC)
- The client potential 6.6 million people. In the range of 5 hours drive
- Satisfaction of wants of the Kazakhstan's people
- Reduction of import dependence
- Availability of raw materials due to the development of livestock in the region

- Cheap rates for utilities: electricity 15.51 KZT / kWh (VAT included), heat energy - 5769.77 KZT/ Gcal (VAT included)
- > Return of 30% of the funds spent for the investment contract conclusion
- Land grants
- Infrastructure summing up by the state



- > Creation at least of 25 new jobs
- Capacity 120 tons / year
- Cost 200 million KZT

# Investing in the production of school and office stationery

#### Invest in North Kazakhstan Region

### **Market conditions**

- Access to domestic and foreign markets
- The creation of a new enterprise for the production of school and office stationery
- Increase in GRP
- High profitability from sales
- Satisfaction of wants of the population and office organizations for quality products
- A potential enterprise will produce conventional ballpoint pens that are most in demand due to the combination of low prices and satisfactory quality

- Cheap rates for utilities: electricity 15.51 KZT / kWh (VAT included), heat energy - 5769.77 KZT/ Gcal (VAT included)
- Return of 30% of the funds spent for the investment contract
- conclusion
- Land grants
- Infrastructure summing up by the state



- > Creation at least of 13 new jobs
- Cost 26.5 million KZT
- > Allocation of land at least of 200 square meters. M
- Period of realization 1 year, payback period 2 years

## Investing in the construction of a plant for the production of biologically active additives



#### **Market conditions**

- Access to domestic and foreign markets, incl. through the Trans-Siberian Railway (Kostanay, Akmola and Pavlodar regions of the RK, Kurgan, Tyumen and Omsk regions of the Russian Federation, PRC)
- Provision of the region with domestic production
- > For 2016 the import of products equeld about 623 million KZT

- Cheap rates for utilities: electricity 15.51 KZT / kWh (VAT included), heat energy - 5769.77 KZT/ Gcal (VAT included)
- > Return of 30% of the funds spent for the investment contract conclusion
- Land grants
- subsidies for the purchase of machinery and equipment 50%
- infrastructure summing up by the state



- > Cost of the project is about 1.3 billion KZT
- > Payback period about 3 years
- Creation of about 40 new jobs

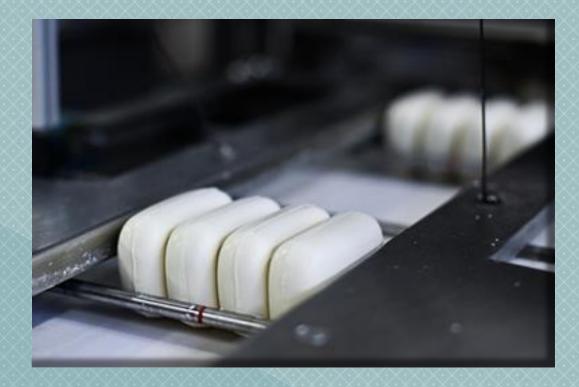
### Investing in the construction of a soap factory



### **Market conditions**

- Development of the production sector in the region due to the annual growth of the sales market by 10%
- Creation of about 60 new jobs
- Increase in the level of tax revenue
- > The possibility of developing export production by entering foreign markets, incl. Through the Trans-Siberian Railway
- In 2016 import of soap products amounted to 342.6 million tenge

- Cheap rates for utilities: electricity 15.51 KZT / kWh (VAT included), heat energy - 5769.77 KZT/ Gcal (VAT included)
- Land grants
- subsidies for the purchase of machinery and equipment 50%
- infrastructure summing up by the state



- > The average price for 1 pc. 200 KZT
- > Approximated payback period 1.5 years
- > Cost of the project is about 700 million KZT

### Investing in the production of organic liquid fertilizer

Invest in North Kazakhstan Region

#### **Market conditions**

- The only manufacturers in the region are LLP "ZSPS", in Kazakhstan –
- LLP "KazAzot" and LLP "Kazphosphate"
- In view of agrarian orientation of the region, the demand for this product will be steady
- satisfaction of wants of domestic agricultural producers in quality agrochemical products
- Reduction of import dependence
   (In 2016, the import of this product amounted to 2.8 billion tenge)
- Access to domestic and foreign markets, incl. through the Trans-Siberian Railway (Kostanay, Akmola and Pavlodar regions of the RK, Kurgan, Tyumen and Omsk regions of the Russian Federation, PRC)

- The region's agricultural producers annually uses about 46-47 thousand mineral fertilizers and about 3 thousand herbicides, the total value is more than 20 billion tenge
- Land grants
- infrastructure summing up by the state



- Project cost 350 million tenge
- Guaranteed redemption of products by subsidizing the state 50% of the cost of purchased herbicides and fertilizers
- Cheap rates for utilities: electricity 15.51 KZT / kWh (VAT included), here energy - 5769.77 KZT/ Gcal (VAT included)
- Production capacity 3 million liters / year

# Investing in the construction of a mini-recycling plant

#### Invest in North Kazakhstan Region

#### **Market conditions**

- > 100% supply of raw materials
- Implementation of environmentally safe technological process will allow to organize in future the production of cardboard, toilet paper, napkins of paper, writing paper
- Reduction of import dependence
- Access to domestic and foreign markets, incl. through the Trans-Siberian Railway (Kostanay, Akmola and Pavlodar regions of the RK, Kurgan, Tyumen and Omsk regions of the Russian Federation, PRC)
- > The opening of a new production for the region

- Cheap rates for utilities: electricity 15.51 KZT / kWh (VAT included), heat energy - 5769.77 KZT/ Gcal (VAT included)
- Return of 30% of the funds spent for the investment contract conclusion
- Land grants
- Subsidies for the purchase of machinery and equipment 50%
- Provision of infrastructure at the expense of the state



- > Sales period 16 months
- > Planned capacity 10 tons of waste paper per day
- > Cost of the project 300 million KZT

### Energetics and RES

### Investing in the construction of wind power stations

Invest in North Kazakhstan Region

#### **Market conditions**

- The station is able to supply several settlements with autonomous light and heat, including farms and government institutions
- Increase of ecological safety
- Introduction of renewable energy technologies
- fuel economy
- Availability of quotas for the installation of wind farms with a total capacity of 85 MW in the Esil and Taiynsha districts
- Implementation of the strategic priorities of the Republic of Kazakhstan in the development of renewable energy potential

#### **Economic prerequisites**

The electricity will be sold through LLP "Settlement and Finance Center for Support of Renewable Energy Sources" at a fixed tariff of 22.68 KZT kWh at a selling tariff for electricity at KZT 13.06 KZT (excluding VAT)



- Planned capacity 4 MW / day
- Cost is 1 billion tenge

## Investing in processing of organic waste with generation of electric energy



#### Market conditions

- Increasing the level of environmental safety by solving the problem of biowaste disposal
- Introduction of renewable energy technologies
- The biogas plant is capable of supplying several settlements with autonomous light and heat, including farms and public institutions
- The plant has a high degree of automation of energy production
- > It is possible to organize associated fertilizer production and construction of greenhouses

#### **Economic prerequisites**

The electricity will be sold through LLP "Settlement and Finance Center for Support of Renewable Energy Sources" at a fixed tariff of 22.68 KZT kWh at a selling tariff for electricity at KZT 13.06 KZT (excluding VAT)



- The planned capacity is 1.5 MW / day
- Cost 1.2 billion tenge
- Production provides for processing up to 60 tons of organic waste perday to produce biogas about 10 thousand cubic meters. M / day

### Construction industry

# Investing in the organization of activated carbon production



#### **Market conditions**

- Logging area on materials of forest inventory makes up 846.6 thousand cubic meters
- The main forest forming breed is birch (86%), aspen (8%), pines (4.5%), other breeds (1%)
- Access to domestic and foreign markets
- > There is no similar production in the region
- Increase in the level of tax revenue
- > Cost on the world market 25.4 thousand KZT / tonne

- Cheap rates for utilities: electricity 15.51 KZT / kWh (VAT included), heat energy - 5769.77 KZT/ Gcal (VAT included)
- It is necessary to have long-term forest use with a procurement volume of at least 30 thousand cubic meters. M
- Return of 30% of the funds spent at the conclusion of the investment contract
- Land grants
- Provision of infrastructure at the expense of the state



- > Period of realization 1 year
- Planned capacity 1,200 tons / year
- > Estimated cost of the project 140 million KZT
- > Creation at least of 20 new jobs

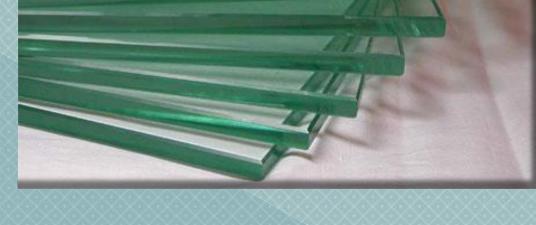
## Investing in the construction of a plant for the glass production

#### **Market conditions**

- There is a deposit "Aisarinskoe" in the Akzhar region (fractions of grains: 0.1-0.8 mm - more than 95%, larger than 0.8 mm - 0.1-0.9%, smaller 0.1 mm - 1,3- 8.8%)
- Content in the sands: acid oxide 99.52%, iron oxide 0.04-0.5%, titanium oxide 0.02-0.13%, chromium oxide less than 0.001%
- Preliminary stocks of glass sand 8-12 million tons
- Providing the market of Kazakhstan with quality products with further import substitution
- Guaranteed sales of products due to widespread use in the construction of residential buildings and structures

#### **Economic prerequisites**

- Return of 30% of the funds spent at the conclusion of the investment contract
- Land grants
- Subsidies for the purchase of machinery and equipment 50%
- > Provision of infrastructure at the expense of the state



Cheap rates for utilities: electricity 15.51 KZT / kWh (VAT included), heat energy - 5769.77 KZT/ Gcal (VAT included)

Invest in

orth

Regior

Kazakhstan

- Payback period 3 years
- > The estimated cost of the project is 45-50 billion KZT
- > Creation of at least 80 new jobs

## Investing in the production of wood products (chipboard, OSB-plates, pallets, etc.)



#### **Market conditions**

- The area of the state forest fund of the region is 549.7 thousand hectares
- Logging area on materials of forest inventory makes up 846.6 thousand cubic meters
- The main forest forming breed is birch (86%), aspen (8%), pines (4.5%), other breeds (1%)
- Access to the domestic consumer market
- Provision of high-quality raw materials of domestic manufacturers of cabinet furniture

- Cheap rates for utilities: electricity 15.51 KZT / kWh (VAT included), heat energy - 5769.77 KZT/ Gcal (VAT included)
- Return of 30% of the funds spent at the conclusion of the investment contract
- Land grants
- Subsidies for the purchase of machinery and equipment 50%
- Provision of infrastructure at the expense of the state



- > Planned range of products will be more than 35 items
- > The estimated cost of the project is 1 billion KZT
- Payback period 4-5 years

### Mining Industry

## Investing in construction of mining and metallurgical enterprise

#### **Market conditions**

- "Syrymbet" is the only deposit in Kazakhstan and the largest tin deposit in Central Asia
- Reserves: ore 23.6 million tons, tin 149.8 million tons, copper 36.1 thousand tons, fluorite 3 million tons
- The deposit is referred to the rare-metal tungsten-tin geochemical formation
- In addition to the basic industrial tin mineral, more than 70 minerals are found in primary ores
- > There is access to foreign markets of the CIS, China, Europe, etc.)
- > The cost of tin on the world market is 6.3 million KZT / ton

#### **Economic prerequisites**

- Cheap rates for utilities: electricity 15.51 KZT / kWh (VAT included), heat energy - 5769.77 KZT/ Gcal (VAT included)
- Return of 30% of the funds spent at the conclusion of the investment contract

### tin geochemical than 70 minerals

- > Implementation period 5-6 years
- Planned capacity 2 million tons of ore, 7,5 thousand tons of tin products / year
- > Estimated cost of the project 100 billion KZT
- > Creation at least of 200 new jobs





Investing in the development of the region's mineral resources sector, the construction of a mining and processing enterprise for the processing of copper-gold ores Invest in North Kazakhstan Region

#### Market conditions

- "Baksinsky" deposit of copper-gold ores with recalculated reserves of metals: copper - 34.5 thousand tons; Gold - 2.9 tons; Silver - 10.1 tons
- Access to domestic and foreign markets, incl. through the Trans-Siberian Railway (Kostanay, Akmola and Pavlodar regions of the RK, Kurgan, Tyumen and Omsk regions of the Russian Federation, PRC)
- Reduction of import dependence



- Return of 30% of the funds spent at the conclusion of the investment contract
- Land grants
- Subsidies for the purchase of machinery and equipment 50%



- Creation of more than 50 new jobs
- > Implementation period 5 years
- Estimated cost of the project 30 million US dollars
- > Provision of infrastructure at the expense of the state

## Investing in the development of the region's mineral complex

#### Potential

- Explored 286 mineral deposits
- Free deposits 227
- 34 metal, 2 non-metals, 217 construction and technological raw materials and 27 - underground waters, 6 - mineral waters
- > 29 fields are of industrial interest
- (8-uranium, 5-gold, 3-diamonds, 2-tungsten-2, niobium-tantalum-tin-1, titanium-zirconium-1, silver-1, lead-1, mineral waters-5
- > There are 60 contracts
- (50 for common mineral resources, 8 for solid minerals, 2 for underground mineral waters)



#### For the competition in 2017 included:



clay and clay rocks> 66 deposits> reserves - more than 50 million cubic meters
building stone> 10 deposits> reserves - more than 60 million cubic meters
building sand> 8 deposits> reserves - more than 4 million cubic meters.
sand and gravel mix> 3 deposits> reserves - more than 84 million cubic meters
limestone> 1 deposit> reserves - more than 500 thousand cubic meters

Invest in North Kazakhstan Region

### Mechanical engineering

# Investing in the construction of a plant for the production of oil and water filters



#### **Market conditions**

- Creation of about 100 new jobs
- > Increase in tax collection rate
- The possibility of development of export production at the expense of access to foreign markets including through the Trans-Siberian Railway
- In 2016, the import of products amounted to 498 million KZT

- Cheap rates for utilities: electricity 15.51 KZT / kWh (VAT included), heat energy - 5769.77 KZT/ Gcal (VAT included)
- Return of 30% of the funds spent at the conclusion of the investment contract
- Land grants
- Subsidies for the purchase of machinery and equipment 50%
- Provision of infrastructure at the expense of the state



- > The average price for 1 pc. 1200 KZT
- > Payback period 1 year
- The approximate cost of the project is about 800 million KZT

### Investing in launch of idle plants



#### > «PEEIM» LLP

- Required investments 300 million KZT - Land - 19 hectares
- «Kiyal» Mill Complex» LLP
- Required investments 330 million KZT
- Capacity 30 thousand tons/year

#### > «Kiyaly Milk Union» LLP

- Required investments 44 million KZT - Capacity - 500 tons / year
- «Agricultural machinery plant» LLP
   Required investments 192 million KZT
   Capacity 100 units / year
- «Petropavlovsk Meat Processing Plant» LLP
- Required investments 45 million KZT
- Planned capacity 10 thousand tons / year





- Possible to change the production profile
- Creation of new jobs

Increase in tax revenues